

GLOBAL EXPRESSION OF INTEREST (EoI) FOR PROCUREMENT OF DOUBLE CARCASS MARINE HOSES FOR BHOGAT SPM AT GUJARAT

Cairn Oil and Gas, a vertical of **Vedanta Limited** is the Operator at onshore block RJ-ON-90/1 located in Barmer & Jalor Districts in the state of Rajasthan. Crude produced at this block is waxy in nature and transported through a continuously heated crude oil pipeline extending till Single Point Mooring (SPM) system installed in Arabian Sea near Bhogat, Gujarat. The Operator also has Offshore Block Ravva Oil and Gas Field (Ravva), located off the east coast of the state of Andhra Pradesh.

Operator on behalf of its joint venture partners invites Expression of Interest (“EoI”) under International Competitive Bidding (“ICB”) process from reputed Suppliers (Indian and International) with demonstrated HSE/Quality performance and proven track record for manufacturing and supply of Double Carcass Marine Hoses for SPM. Stand-alone Stockist/ Trader/ Distributor* need NOT apply to this notice.

The scope broadly includes Manufacturing and supply of Double Carcass Marine Hoses (both Sub-sea and floating) in accordance with “Guide to Manufacturing and Purchasing Hoses for Offshore Moorings (GMPHOM 2009)” published by Oil Companies International Marine Forum (OCIMF).

Interested companies meeting following criteria should respond to this EoI:

1. Shall have a minimum experience of three (03) years (in preceding 3 years) in manufacturing and supply of Double Carcass Marine Hoses for SPMs of Oil industries.
2. Shall be certified for manufacturing marine hoses as per GMPHOM standards
3. Turnover in each of the immediately preceding two financial years should be equal to or more than the estimated annual contract value.
4. Positive net worth in each of the immediately preceding two financial years.
5. Liquidity ratio in each of the preceding Two (02) financial years shall not be less than 1.0.

Bidders are requested to submit the following pre-qualification documents as a minimum:

- ❖ Letter of interest with detailed company information
- ❖ Details of completion of supply of Double Carcass Marine Hoses in Oil industries in the last ten (10) years and similar contracts currently under execution.
- ❖ Certificate for manufacturing marine hoses as per GMPHOM standards
- ❖ Ability to demonstrate dynamic analysis of hoses for specific site conditions.
- ❖ Organizational outline proposal detailing nominated management, staff, and business process support for the Design, Engineering, Manufacture, Fabrication and Supply of Marine Hoses.
- ❖ Availability of Documented Systems and Procedures for Fabrication of required Hoses.
- ❖ Availability of facility for Testing & Quality Assurance.

VEDANTA LIMITED

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- ❖ Availability of hose life extension programme
- ❖ HSSEQ Management Systems, Policies and supporting documentation demonstrating compliance to HSSEQ questionnaire.
- ❖ Client Feedback on equipment performance from past contracts executed in the last five years.
- ❖ Company's financial performance documents (Audited Balance sheets and Profit and Loss statements, Auditors Report and Notes to Accounts etc.) for last 2 (two) years. Latest financial statement should not be older than 18 months on the date of submission of response to Expression of interest

Also, note -

- i. Normally standalone financials of the bidding entity only will be considered. However, consolidated financials at the bidding entity level, if available, can also be submitted. Parent company or Affiliate's financials can be submitted and considered, subject to submission of Parent/ Affiliate company guarantee. This should be clearly mentioned in the EOI response.
- ii. Evaluation will be done only on the basis of the published annual reports / audited financials containing Auditor's report, Balance sheet, Profit & Loss a/c and Notes to Accounts.
- iii. In case of unaudited statements (if there are no audit requirements for auditing of financials as per the local law), the financials shall be accompanied by a certificate from a Certified Accountant. Certificate should also mention the fact that there is no requirement of audit of the financials as per the local law.

All qualifications and exceptions brought out in Auditor's report and Notes to Accounts would be factored in while undertaking financial evaluation

The interested contractors should evince interest to participate in the Expression of Interest by clicking on the "[Evince Interest](#)" link for the corresponding EOI listing on the Cairn website i.e. <http://www.cairnindia.com> and submit their contact details online. Further to this, interested contractors would be invited to submit their response via Smart Source (Cairn's e Sourcing Platform). The contractors would be requested, as a minimum, to submit the above documents and details for prequalification via Smart Source within Fourteen (14) days of publication of this EOI.

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